



# Consulting Services

*We have four types of consulting: Sales, In-Store, Traditional, and On-site.*

The term “consulting” can mean many different things, even within our industry. For us, consulting consists of giving professional advice, including plant and product selection, use and placement recommendations, and small-scale landscape planning. The process can be as simple as helping you select a houseplant or it can be more complex and require an appointment to assess your landscape project. When it comes to consulting on landscape projects, we only accept projects that are modestly sized, low maintenance, and plant-focused. We do not provide conventional landscape design services, including computer-generated or scaled plans, and installation or maintenance services.

The following are the four types of consulting services we provide...

**Sales Consulting** – Stop by in person because our team is ready to help you with simple plant, product, and/or placement recommendations. This consulting service is complimentary to all customers.

**In-Store Consulting** – This service is for customers who need dedicated time with a consultant. On average, each in-store consultation is about 15 minutes, during which time the consultant can answer your questions, shop the store with you, make suggestions, give design and placement recommendations, and more. No sketches or estimates will be given as a part of this service.

There is no fee for this service; however, you must either email to make an appointment or come in during one of our open consulting windows with photos of one small area. To inquire about available consulting windows or to make an appointment please email [gardeninfo@plantkingdom.net](mailto:gardeninfo@plantkingdom.net). If you choose to come in without a set appointment during our open consulting windows you should check in at the register upon arrival. You will then be helped on a first-come, first-serve basis. During peak shopping days and seasons, please be prepared to wait.

**Traditional Consulting** – If you are in need of a simple sketch and/or plant estimate you must first use our traditional consulting service. This service is only available in January, February, and July – October.

For all new projects, we require that you first complete an email evaluation (no fee) to determine if we are the right fit for this project. To begin this process email your request to [gardeninfo@plantkingdom.net](mailto:gardeninfo@plantkingdom.net). We will then email you a questionnaire to determine the scope of the project. We only consult on landscape projects one area at a time and do not provide installation services or comprehensive landscape design for the entire property in one consultation.

If the project is deemed to be outside our scope of work after the evaluation is complete, we will make every effort to provide recommendations for other companies who may be able to assist you.

If the project is determined to be within our scope of work after the evaluation is complete, we will then set up your initial in-person or phone consultation appointment. The purchase of a \$150 gift card is required prior to scheduling this consultation. After your appointment, our consultant will create your simple sketch and plant estimate based on the information you provided during the initial consultation. They will make (1) complimentary revision for you, but subsequent revisions are \$75 each (the initial gift card purchased is not applicable toward revisions).

**On-site Consulting** – Our on-site consulting service is \$90 per visit and is only available if the project is deemed too complex by our consultant to continue with our traditional consulting service once the email evaluation, gift card purchase, and initial traditional consultation are complete.